HELPING YOU PLAN FOR A CHANGING GLOBAL ECONOMY.

We aim to deliver state-of-the-art macroeconomic research to improve the performance of companies.

COUNTRY MONITORING. POLAND

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ANALYSE.

THIS PAGE HAS BEEN LEFT BLANK FOR YOUR CONVENIENCE TO TAKE NOTES.

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ANALYSE.

OUR HIGHLIGHTS.

BUSINESS CYCLE.

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- 6. GDP growth 10. Companies data
- 8. Inflation

GDP.

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LONG-TERM STRUCTURAL CONSIDERATIONS.

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- 21. Borrowing costs and lending 24. Fiscal position 23. Currency and yields

POLITICS.

DISCLAIMER.

OUR HIGHLIGHTS.

- We are optimistic on economic growth in Poland, forecasting an expansion of 5.0% in 2018E, before slowing to 3.5% in 2019E.
- We expect household consumption to continue to rise and the recovery in investment to remain strong.
- Inflation was surprisingly low in the early months of 2018 we have downgraded our forecast for this year to 1.7%.
- We have also downgraded our rate forecast to no change this year. NBP Governor Adam Glapinski: 'In the perspective of the next two years, I do not see anything that could prompt us to increase rates, barring a major crisis like armed conflict or a trade war on a huge scale.
- Production expectations have been positive across sectors (order-book levels have shot upwards and both production and selling price expectations are on upwards trends). Industrial survey indicators highlight labour shortages as a limiting factor for production; lack of demand, not so much.
- Wage growth is above 4% and rising while the unemployment rate is at a historical low.
- Consumer confidence has been surging lately but retail sales have been improving slowly (the Sunday retail ban is being eased in so the impact this has should be closely monitored).

OUR HIGHLIGHTS.

- Government revenue growth was strong in 2017 due to improved VAT collection and the fast economic growth. This trend has continued in the early months of 2018, with the budget posting a surplus of EUR1.1bn in January-February.
- The dispute with the EU over reforms to the judiciary is unlikely to have any short-term ramifications. The Hungarian government has repeatedly given its Polish counterpart its reassurance that it will veto any potential sanctions.

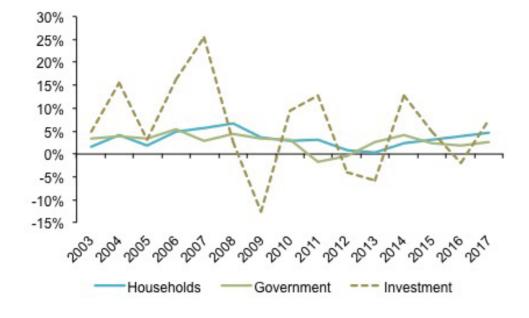
KEY FORECASTS.

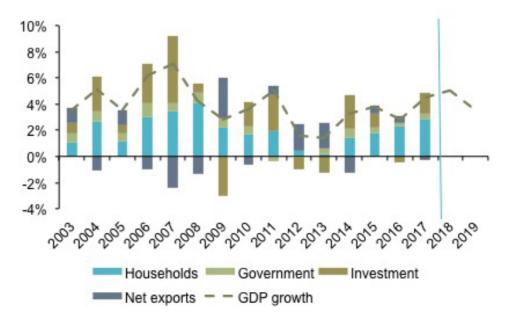
| | 2013 | 2014 | 2015 | 2016 | 2017E | 2018E | 2019E |
|--------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Real GDP growth | 1.4% | 3.3% | 3.8% | 2.9% | 4.5% | 5.0% | 3.5% |
| Households | 0.3% | 2.4% | 3.0% | 3.9% | 4.8% | 5.5% | 6.0% |
| Government | 2.5% | 4.1% | 2.4% | 1.7% | 2.5% | 1.6% | 1.3% |
| Investment | -1.1% | 10.0% | 6.1% | -7.9% | 3.8% | 8.3% | -1.4% |
| Exports | 6.1% | 6.7% | 7.7% | 8.8% | 6.8% | 7.0% | 5.4% |
| Imports | 1.7% | 10.0% | 6.6% | 7.9% | 7.6% | 14.6% | 11.1% |
| Population, m | 38.5 | 38.5 | 38.4 | 38.4 | 38.4 | 38.4 | 38.4 |
| Unemployment rate | 10.3 | 9 | 7.5 | 6.2 | 5 | 4 | 3 |
| Inflation, avg | 0.9% | 0.0% | -0.9% | -0.6% | 2.0% | 1.7% | 2.8% |
| Policy rate, NBP eop | 2.50 | 2.0 | 1.50 | 1.50 | 1.50 | 1.50 | 2.0 |
| Current account in % of GDP | -1.3% | -2.1% | -0.6% | -0.3% | 0.3% | -0.5% | -1.0% |
| EUR/PLN, eop | 4.2 | 4.3 | 4.3 | 4.4 | 4.2 | 4.2 | 4.2 |
| Fiscal balance in % of GDP | -2.5% | -1.7% | -2.4% | -2.5% | -1.5% | -2.6% | -2.6% |
| Public debt in % of GDP | 53.2% | 48.1% | 48.8% | 51.9% | 50.6% | 49.9% | 49.8% |

GDP GROWTH.

GDP component growth.

Contributions to GDP growth.



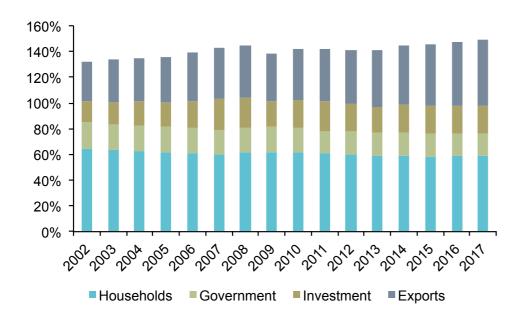


Sources: CEIC, ADA ECONOMICS

GDP GROWTH.

Share of GDP.





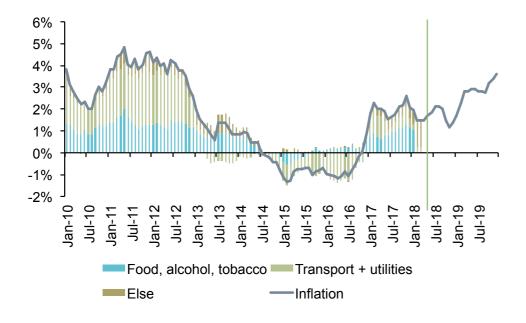


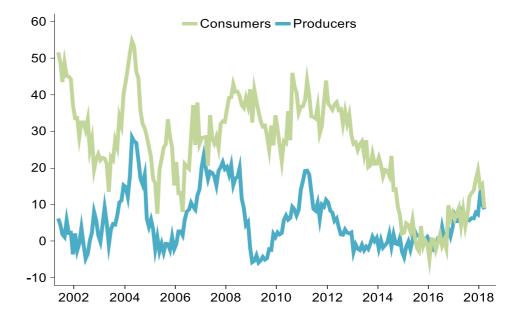
Sources: CEIC, ADA ECONOMICS

INFLATION.

Contributions to inflation.

Inflation expectations.





ECONOMIC SENTIMENT INDICATOR.

Poland



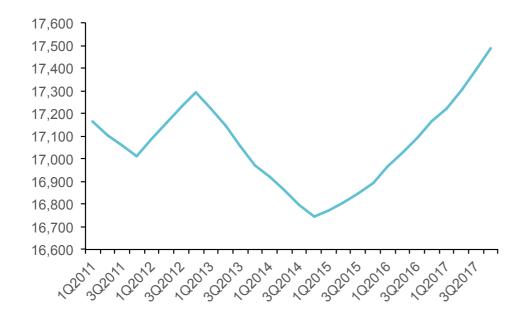


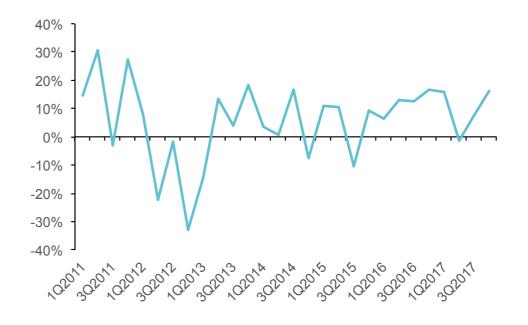


COMPANIES DATA.

No. of companies with over 50 employees (4Q moving average).

Nominal net profit growth (yoy).



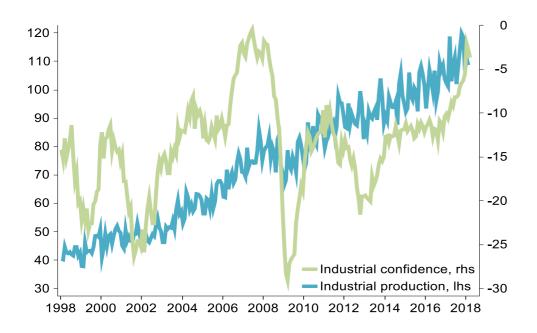


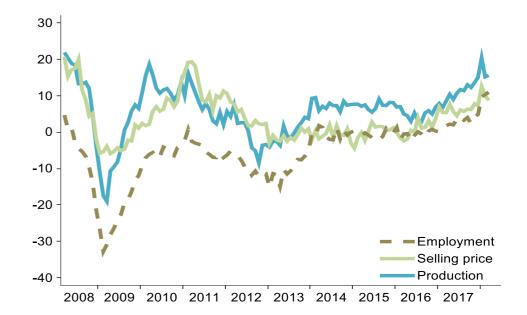
Sources: CENTRAL STATISTICAL OFFICE OF POLAND, ADA ECONOMICS

INDUSTRIAL PRODUCTION AND SENTIMENT.

Industrial production and sentiment (indices).

Expectations.

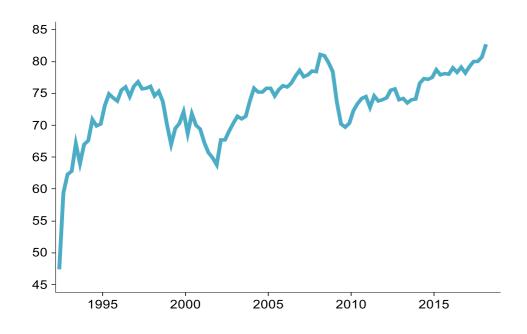


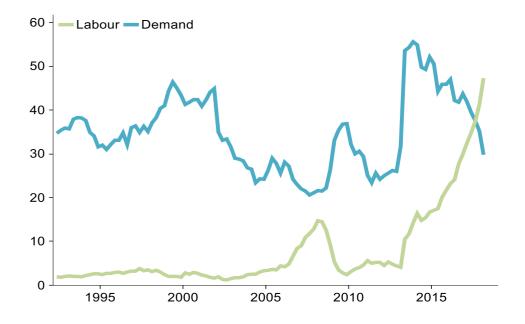


INDUSTRIAL PRODUCTION AND SENTIMENT.

Capacity utilisation.

Factors limiting the production.

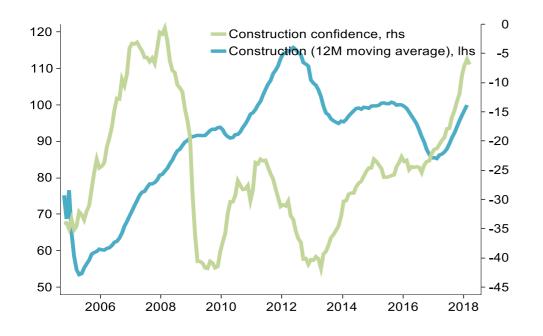


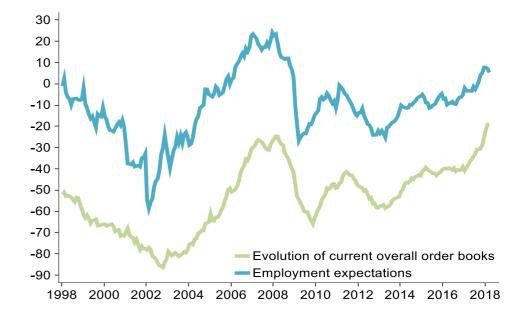


CONSTRUCTION AND SENTIMENT.

Construction and confidence (indices).







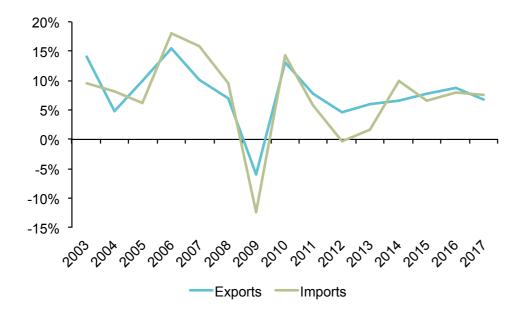
Sources: MACROBOND, ADA ECONOMICS

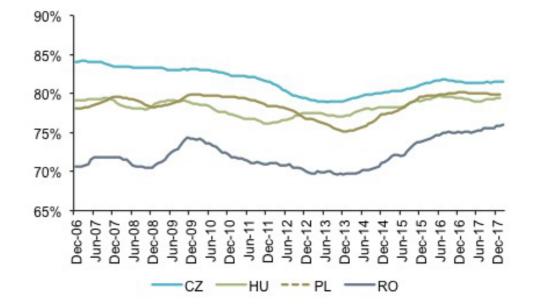
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FOREIGN TRADE.

Export and import growth.



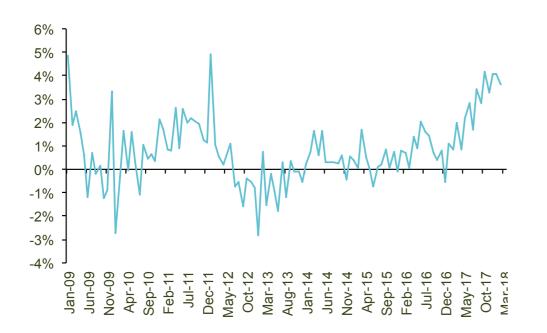


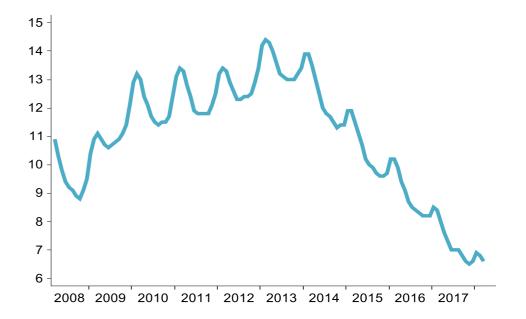


LABOUR MARKET.

Wage growth (yoy).

Unemployment rate.

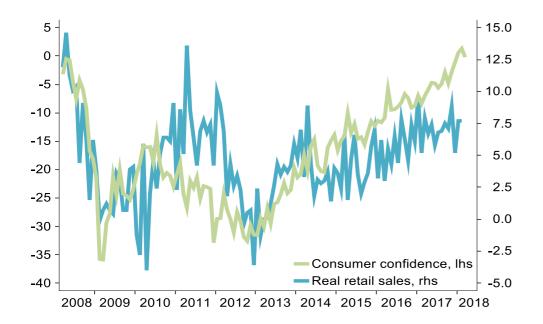


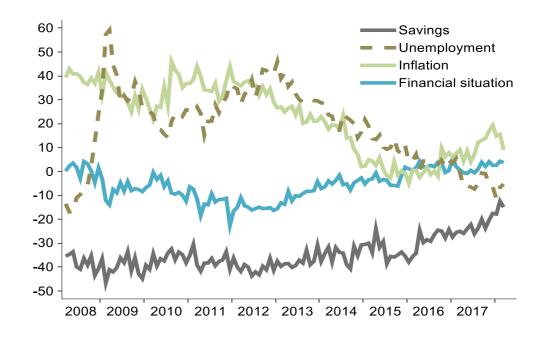


RETAIL SALES AND CONSUMER SENTIMENT.

Retail sales and consumer confidence.

Expectations.

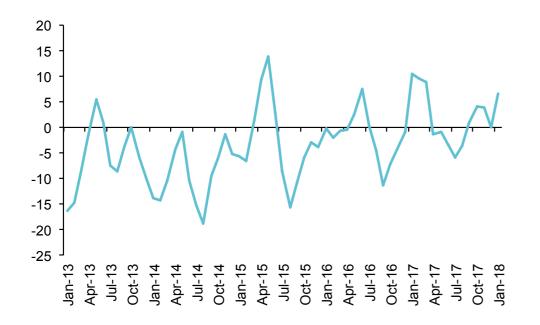


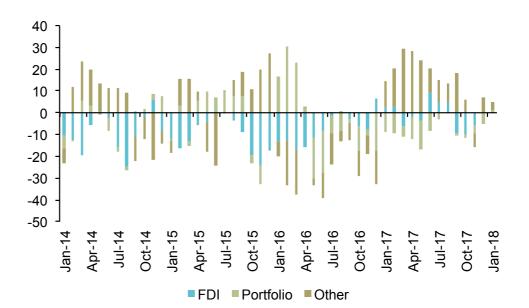


BALANCE OF PAYMENTS.

Current account (3M rolling, PLN bn).

Financial account (3M rolling, PLN bn).

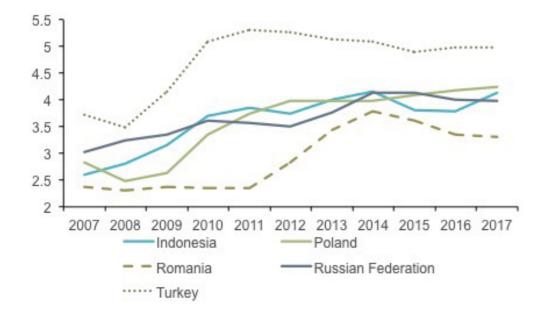


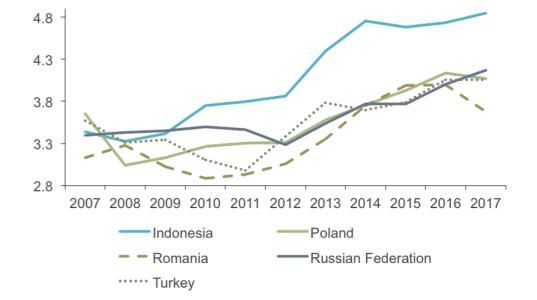


COMPETITIVENESS.

Quality of overall infrastructure.

Capacity for innovation.



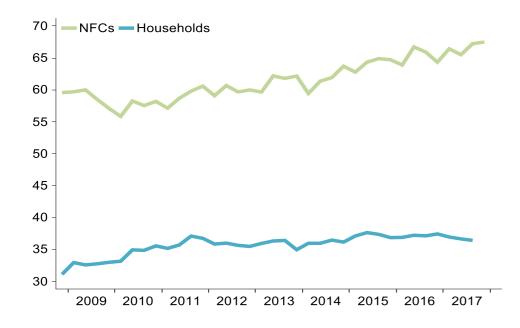


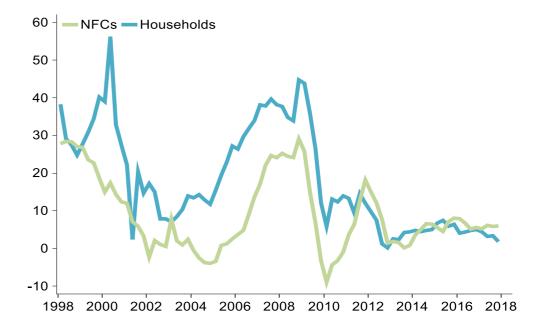
Sources: WORLD ECONOMIC FORUM, ADA ECONOMICS

INDEBTEDNESS.

Debt-to-GDP %.



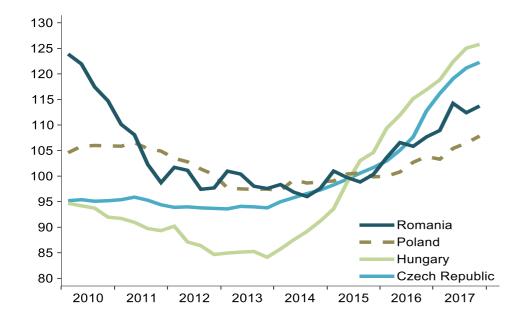




HOUSING MARKET.

Eurostat house price index.

Debt servicing costs (in % of wages).

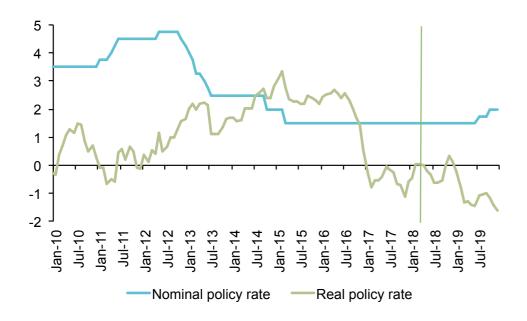


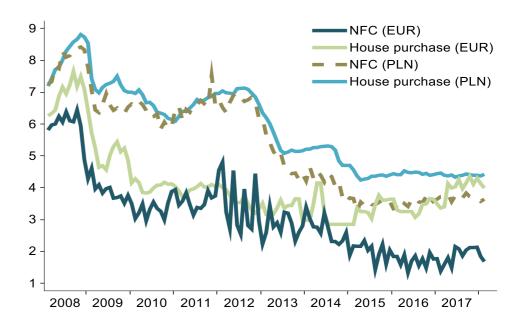


BORROWING COSTS AND LENDING.

Policy rate history and forecast.





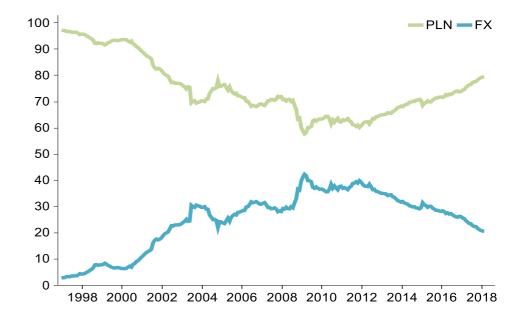


BORROWING COSTS AND LENDING.



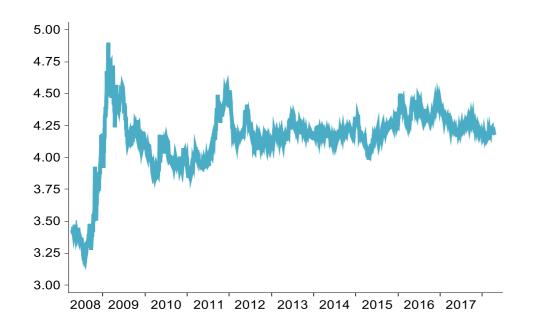


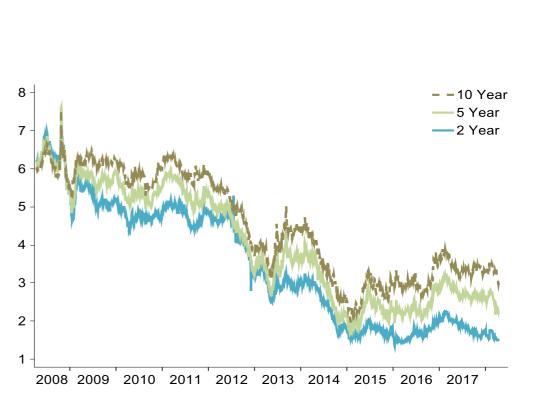




CURRENCY AND YIELDS.

EURPLN.





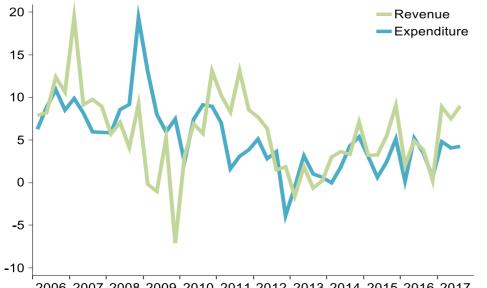
Yelds.

FISCAL POSITION.

| As % of GDP | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|--|------|------|------|------|------|------|------|------|------|------|
| Total general government expenditure | 43.2 | 44.3 | 45.0 | 45.8 | 43.9 | 42.9 | 42.6 | 42.3 | 41.6 | 41.2 |
| VAT receivable | 8.2 | 7.9 | 7.3 | 7.6 | 7.8 | 7.1 | 7.0 | 7.1 | 7.0 | 7.0 |
| Interest, payable | 2.2 | 2.1 | 2.5 | 2.5 | 2.5 | 2.7 | 2.5 | 1.9 | 1.8 | 1.7 |
| Current taxes on income, wealth, etc., receivable | 8.3 | 8.4 | 7.2 | 6.7 | 6.7 | 7.0 | 6.7 | 6.8 | 6.9 | 7.1 |
| Net social contributions, receivable | 12.8 | 12.2 | 12.1 | 11.9 | 12.2 | 13.0 | 13.4 | 13.2 | 13.5 | 13.8 |
| Total general government revenue | 41.4 | 40.7 | 37.8 | 38.5 | 39.1 | 39.1 | 38.5 | 38.7 | 38.9 | 38.7 |
| Taxes on individual or household income including holding gains | 5.2 | 5.3 | 4.5 | 4.3 | 4.3 | 4.5 | 4.5 | 4.6 | 4.7 | 4.8 |
| Taxes on the income or profits of corporations including holding gains | 2.7 | 2.7 | 2.2 | 1.9 | 2.0 | 2.1 | 1.8 | 1.7 | 1.8 | 1.8 |

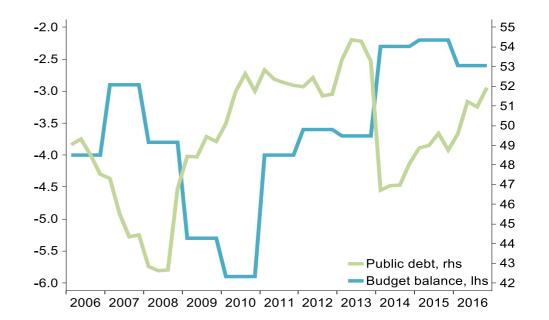
FISCAL POSITION.

Revenue and expenditure growth (% yoy).



2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017

Budget balance and public debt in % of GDP.

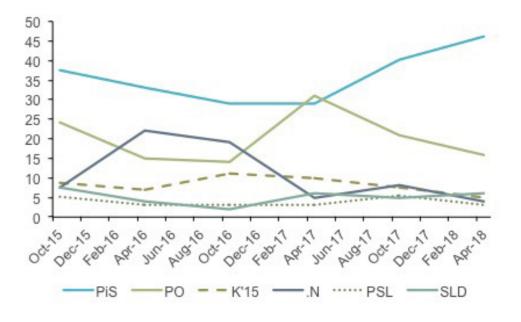


POLITICS.

Seats won in 2015 parliamentary election.







Sources: WIKIPEDIA, ADA ECONOMICS

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